



Use Cases for WatsonX



50+ USE CASES ALREADY IN PRODUCTION

ENTERPRISE PERFORMANCE MANAGEMENT	Automation watsonx Assistant watsonx.ai	\$200M in business value
CUSTOMER SUPPORT	watson x Assistant IBM Cloud Pak for Data	\$165M annualized operational savings +25pts - increase in NPS 70% of inquires solved with watsonx Assistant 26% improvement in time to resolution
IT MODERNIZATION	Turbonomic Hybrid Cloud Ansible Automation an watson x Code assistant	\$100M+ optimization 70% Of code automatically generated by watsonx Code Assistant 98% improvement in middleware deployment & configuration with Ansible 93% decrease in time to install an operating system patch with Ansible
digital Labor	watsonx Assistant watsonx Discovery watsonx Orchestrate	80% of top IT issues addressed by AskIT
HR TRANSFORMATION	Automation watsonx Assistant watsonx.Ai	40% savings in HR operating budget



Use case: Enterprise Performance Management & Digital Labor



AskEPM: RESOLVING COMPLEX BUSINESS QUESTIONS ANYTIME WITH WatsonX

≺ CHALLENGE

IBM's Enterprise Performance Management (EPM) platform delivers trusted business insights and analytics from across the enterprise. Built on one unified data model, the platform brings together insights from marketing, sales, finance, operations, HR, and supply chain.

The platform had 25K users in 2023 and adds thousands of new users each month. Users ask questions on topics ranging from access requests, data refresh updates, report trouble shooting or for complex business questions.

The EPM team needed a way to engage users quickly and enable fast self-service.

∢ SOLUTION

IBM created AskEPM, a watsonx chatbot that provides answers to rapidly resolve complex business questions.

Embedded within a slack channel for all EPM users, AskEPM responds in seconds to all users' questions and provides helpful insights and links. In the background it tags the question for the right support team so they can monitor the user's interaction with AskEPM or engage the user directly.

By connecting the user with the right subject matter experts, AskEPM greatly enhances the user experience while leveraging generative AI to provide comprehensive descriptions of answers, including helpful links to guide the user to a "touchless" resolution to their question.

Solution includes: WatsonX.Ai



100% of questions answered either by AI or connecting to an SME SME MATCHING

Engages the right expert team, eliminating the "ask around" process 5K+

Hours saved per year



Users engage AskEPM per year



Use case: Customer Support



WatsonX IS TRANSFORMING CUSTOMER SUPPORT WITH CASE SUMMARIZATION

≺ CHALLENGE

IBM, with its highly variable landscape of products and users, had to deal with a variety of complex support cases. Nearly 25,000 support agents excelled at providing resolution to over 3 million cases a year, but faced the onerous task of manually writing summaries of resolved cases for future knowledge reuse.

Manual summarization hindered the ability to derive valuable insights from all available case data, limiting the potential for informed decision-making and strategic improvements.

∢ SOLUTION

What used to take an agent thirty-five minutes to pore over potentially hundreds of pages of technical conversations is now automated with watsonx, amounting to an estimated 124,861 hours saved each quarter. These summaries are automatically generated for nearly all cases, whereas previous constraints only allowed for 10% of cases to receive proper documentation.

IBM leveraged watsonx.ai's LLM models and a processing pipeline to automate summarization of Support Cases at the time of closing. They implemented API middleware that connected the Cognitive Support Platform to the watsonx.ai system, extracting and shaping text from cases into prompts and reshaping results to fit back into the platform.

Solution includes: IBM Watson capabilities and **Watson**X.Ai and IBM Cloud Pak for Data

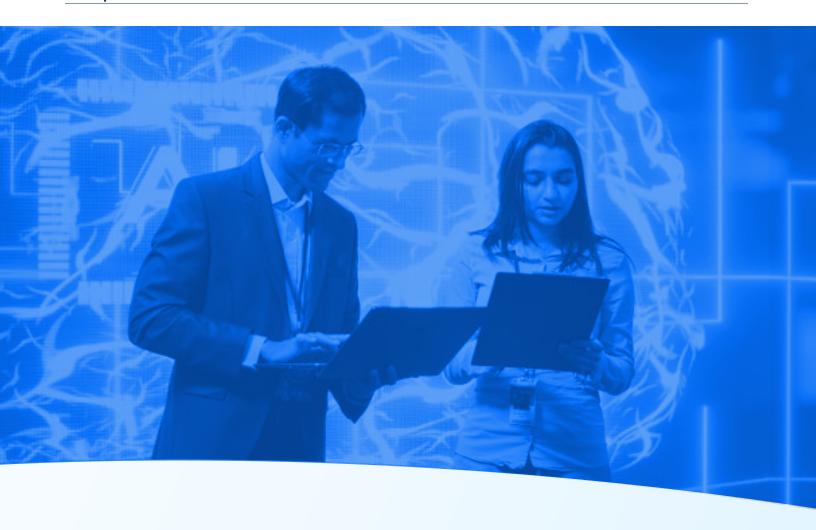




Use case: Digital Labor - Contracts



CONTRACTS AI TRANSFORMATION JOURNEY WITH WatsonX TO REDUCE ENTERPRISE RISK, REVENUE LEAKAGE AND IMPROVE PRODUCTIVITY





Business Units supported through metadata and clauses extraction leveraging AI searchability within and across contracts 90%

Accuracy in contracts analytics with GenAI

40K

Hours saved thanks to contract language analysis based on risk and AR process automation with GenAl 10X

Reduction in manual contract reviews related to AR terms



Use case: HR Transformation



TRANSFORMING EMPLOYEE HR SUPPORT WITH WatsonX ASSISTANT AND WATSON DISCOVERY







Use case: Digital Labor - HR



CONVERSATIONAL AI TRANSFORMATION OF HR SUPPORT

← CHALLENGE

HR Support has multi-channels and multi-tiers resulting in poor employee experience.

⋠ SOLUTION

Single Digital channel for all employee engagement and 2-tier support model (digital/human).

□ INTERACTIVE

- Accessible via Mobile, Intranet and HR pages;
- Accessible via SLACK / including proactive "push" notifications related to different HR events.

Transactions

Automated

transactions

execution

(\$5m productivity)

integrated

- Search over 4700 policy pages;
- √ 2700+ FAQ's;
- Integrations with Workday, WF360, Concur, Weather Channel, Org Risk Insights, Zendesk.

Notifications

PERSONALIZED

- Key HR Links, News & Updates added;
- Country-specific responses for multiple persona's;
- 79 HR Task Automations e.g. job transfer, time-off, compensation planning.

Usage

(7 years)

市 PERSONAS

- Employee;
- Manager;
- Executive;
- HR Business Partner;
- Assignee;
- Alumni*;
- Candidate**.

Solution includes: WatsonX

Assistant 75% 94% 243K Containment **Unique users CSAT** Rate (81 Countries) 756K 94% 61% 1.8 75% 97% **6M** Quicker Slack Executive Ticket Reduction Band Increase Manager

Usage

(7 years)